

# ANDREI GHEORGHIESCU



BUSINESS INTEGRATOR



SENIOR MANAGER



ENTREPRENEUR

## EXPERTISE



AGILE BUSINESS DEVELOPMENT

AGILE SOFTWARE DEVELOPMENT

PROCESS IMPROVEMENT

PROJECT MANAGEMENT

TEAM DEVELOPMENT

PUBLIC SPEAKING

## CONTACT



40 0744 421 848

andrei@gheorghiescu.ro

www.gheorghiescu.ro

My website is built especially to help those  
that would like to know more about me. Do visit.



## ABOUT ME

Born June 16, 1983. I'm concerned with the "big picture". I am actively preoccupied about how family, business, community and self can learn from one another so that they may deliver incremental value. I build people. I build teams. I build systems. I build businesses. Then, I improve them.

I'm probably one of the few people you ever met that is passionate about process. Also, I'm a part time visionary.



## PROFESSIONAL STORY

### THINSLICES. SENIOR MANAGER

MAY 2014 - NOV 2016

As a Senior Manager I was involved since the first (3 person) Leadership Team that made it possible to achieve a 300% revenue increase in 2 years.

I was accountable for Process Improvement and Projects Delivery. I actively led several project teams and the Project Management Team.

### XIVIC. OPERATIONS MANAGER

APRIL 2012 - MAY 2014

The challenge here was to keep the business operational and deliver quality across two continents. I was the Romanian counterpart of this effort.

I was accountable for keeping the local operation functional (from office/logistics to recruiting, payroll and morale). I was also involved in improving our working process with a focus on the information flow. I represented the company in the local community, as well.

### XIVIC. SENIOR PROJECT MANAGER

JAN 2010 - APRIL 2012

At the height of my PM career I had delivered value through participation in more than 100 web/digital projects for brands as well known as Disney, NBC or EA Games.

### ITPOSITIVE. FOUNDER, CEO

JUN 2007 - DEC 2009

It's simple to become a CEO when you're one of 3 people in a team.

I started ITPOSITIVE and was quickly joined by 2 partners. We grew the team to 10 people. Then dropped to 4. Then grew to 20 again. Then ITPOSITIVE became XIVIC.

### FREELANCE. DESIGNER, FLASH AS3 PROGRAMMER

2005 - 2007

I loved computers ever since I had my eyes on the first HC 90. Tutorials and Rent-a-Coder projects got me started as a web professional. They also paid for my independence and got me the connections I needed to start as an entrepreneur.

I'll always love Photoshop. I'll always miss Flash.

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## EXTRA PROFESSIONAL STORY

MIOBK. OWNER, BUSINESS DEVELOPER

since 2014

Miolk (miolk.ro) works to prove that a healthy Architecture Business can grow in Iasi. Given the current state of Architecture in Romania, the accomplishments of the team are remarkable.

There are 5 architects in the team. I'm currently looking for the strategy that will take us to the next level.

TURNUL NOSTRU. PROJECT MANAGER

2011 - 2013

Turnul Nostru (www.turnulnostru.ro) is an urban regeneration project that I have led. The vision was to prove that regular people could do something to improve their city and replace complaining with doing.

Together with an awesome team of people I hardly knew before I have competed and won in a contest that funded \$20 000. This was one of the most challenging time intervals in my life.

BEST. VOLUNTEER, PRESIDENT, ALUMNUS

2002 - 2005

The Board of European Students of Technology (www.best.eu.org) is the student organization that I believe shaped my future, more than the University ever did.



## FORMAL EDUCATION

I'm a bachelor of the Iasi "Gh Asachi" Technical University (2008), specialized in Automatic Control and Computer Engineering. I have never practiced as such, still I am an Engineer at heart.

I'm a college graduate of the Bacau "Gh Vranceanu" College (2002), specialized in Math and Physics.

ENGLISH ●●●●●

FRENCH ●●○○○

ITALIAN ●○○○○

NATIVE ROMANIAN

EMOTIONAL INTELLIGENCE ●●●●●

LISTENING ●●●●○

ASSERTIVENESS ●●●●●

GRIT ●●●●●



## FAMOUS BRANDS I DELIVERED VALUE FOR

